









The Energy & Strategy Think Tank (ESTT) at WU's Institute for Strategic Management (ISM) (https://www.wu.ac.at/en/ism/energy-strategy-think-tank/) invites applications for a master thesis.

Working Title: Mastering the energy transition in Asia–Pacific Regions: Innovative approaches and implications for European energy providers

Scope, Aims, Methods, and Initial Literature: Energy transitions refer to system-wide transformation of energy system towards greater sustainability. They involve great complexities and revolve around energy firms (Allen et al., 2021; Bohnsack et al., 2021; Hainsch et al., 2022; Markard, 2018; McKinsey, 2002). One way to tackle these complexities is to analyze the innovative approaches, interlockings of innovation and strategic positionings (Conant et al., 1990; DeSarbo et al., 2005), that energy firms pursue. Focusing on Asia–Pacific Regions, this thesis aims to

- identify and specify innovative approaches of energy firms to implement energy transitions (incl. use cases
- derive implications for typical European energy providers (i.e., non-international, regional or national focus – no multinational energy conglomerates)

Insights from 1) a systematic review of the scientific literature (Denyer & Tranfield, 2009), 2) selected grey literature issued by an focusing on the carmakers (Adams et al., 2017), as well as 3) expert interviews (Cassell, 2009) should be combined.

Thesis Language: English or German (only if you are enrolled in a program with German as main language)

Expectations and Support:

Constant feedback and regular meetings with faculty will facilitate a high-quality thesis with impact on management practice that is completed in a timely fashion. You will be provided with a guideline that details the supervision and writing process, expected deliverables beyond the final thesis, and grading as well as a package to kick off your thesis.

Targeted Students:

Excellent and ambitious students of all MSc and MBA programs at WU Vienna University of Economics and Business are eligible and encouraged to apply. In principle, it is possible to write the thesis together with another student.

Interested? Send CV and grade certificates of all your studies to georg.reischauer@wu.ac.at











Initial References:

- Adams, R. J., Smart, P., and Huff, A. S. (2017). 'Shades of grey: Guidelines for working with the grey literature in systematic reviews for management and organizational studies'. *International Journal of Management Reviews*, 19(4), 432-454.
- Allen, M. L., Allen, M. M. C., Cumming, D., and Johan, S. (2021). 'Comparative capitalisms and energy transitions: Renewable energy in the european union'. *British Journal of Management*, 32, 611-629.
- Bohnsack, R., Ciulli, F., & Kolk, A. (2021). 'The role of business models in firm internationalization: An exploration of european electricity firms in the context of the energy transition'. *Journal of International Business Studies*, *52*, 824-852.
- Cassell, C. (2009). Interviews in organizational research. In D. A. Buchanan, & A. Bryman (Eds.), *The sage handbook of organizational research methods*: 500-515. Thousand Oaks: Sage.
- Conant, J. S., Mokwa, M. P., & Varadarajan, P. R. (1990). 'Strategic types, distinctive marketing competencies and organizational performance: A multiple measures-based study'. *Strategic Management Journal*, *11*, 365-383.
- Denyer, D., & Tranfield, D. (2009). Producing a systematic review. In D. A. Buchanan, & A. Bryman (Eds.), *The sage handbook of organizational research methods*: 671-689. Thousand Oaks, CA: Sage.
- DeSarbo, W. S., Anthony Di Benedetto, C., Michael, S., & Sinha, I. (2005). 'Revisiting the miles and snow strategic framework: Uncovering interrelationships between strategic types, capabilities, environmental uncertainty, and firm performance'. **Strategic Management Journal**, 26, 47-74.
- Hainsch, K., Löffler, K., Burandt, T., Auer, H., Crespo del Granado, P., Pisciella, P., & Zwickl-Bernhard, S. (2022). 'Energy transition scenarios: What policies, societal attitudes, and technology developments will realize the eu green deal?'. *Energy*, 239, 122067.
- Markard, J. (2018). 'The next phase of the energy transition and its implications for research and policy'. **Nature Energy**, *3*, 628-633.
- McKinsey (2002). 'Building resilient supply chains for the european energy transition'.